

# M300 BACHELOR OF COMMERCE

## FACULTY OF BUSINESS AND LAW



FOR STUDENTS COMMENCING TRIMESTER 3 2023

Last updated 27/07/2023

When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook.

You must also complete the following compulsory zero (0) credit point units: [MAI010 Academic Integrity Module](#) (0 credit points)

<b>YEAR 1</b> Year: 2023	Trimester 3				
<b>YEAR 2</b> Year: 2024	Trimester 1				
	Trimester 2				
	Trimester 3				
<b>YEAR 3</b> Year: 2025	Trimester 1				
	Trimester 2				
	Trimester 3				
<b>YEAR 4</b> Year: 2026	Trimester 1				
	Trimester 2				
	Trimester 3				

### M300 COURSE RULES

- Must pass 24 credit points for course
- Must pass ALL units in {MAA103, MAE101, MAF101, MIS171, MLC101, MMK101, MMM132, MWL101}
- Must pass 1 units in {MAI010}
- Must pass 1 units in {MWL305, MWL316, MWL317, MWL318, MWL319}
- Must pass at least 6 credit points at level {3}
- Must pass at least 4 credit points from units owned by {Faculty of Business and Law}
- Must pass no more than 10 credit points at level {1}
- Must pass 1 unit set(s) in {Management (MJ-M30038), Management Information Systems (MJ-M30039), Marketing (MJ-M30040), Accounting (MJ-M30041), Economics (MJ-M30043), Financial Planning (MJ-M30044), Finance (MJ-M30045), Human Resource Management (MJ-M30046)}

FOR USE ONLY WHEN UNDERTAKING A CONSULTATION WITH A STUDENT ADVISER:

Student ID: _____		Name: _____		
Deakin email: _____		Preferred contact no: _____		
Year commenced:	Period commenced:	eCOE (if applicable):	Campus: _____	Mode: _____
Student adviser: _____				Date: _____

Notes

GENERAL INFORMATION

This course map is a guide only. You must also ensure you meet the course rules and structure as set out in the official [University Handbook](#) of the year you commenced your course. This course map has been created to be used electronically.

Not all units are available in all study periods or mode of delivery.

- Full time study is typically three to four units (or credit points) each study period.
- Part time study is typically one to two units (or credit points) each study period – part time study will extend the duration of your studies.
- Trimester 3 is typically an optional study period - unless it's your first study period and/or a compulsory study period for your course.

Unit options can be found in the '[Advanced Unit Search](#)' in the most current year's University Handbook.

If you have applied for or received credit for units as recognition of prior learning (RPL), it may alter the units you need to study.

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit options.

M300 BACHELOR OF COMMERCE MAJOR UNIT SETS

<b>ACCOUNTING (MJ-M30041)</b>
<a href="#">MAA204 Accounting Information Systems and Data Analytics</a>
<a href="#">MAA261 Financial Accounting</a>
<a href="#">MAA262 Management Accounting</a>
<a href="#">MAA303 Audit and Assurance</a>
<a href="#">MAA310 Accounting and Society</a>
<a href="#">MAA363 Corporate Accounting</a>
<a href="#">MAF210 Quantitative Methods for Business</a>
<a href="#">MLC301 Principles of Income Tax Law</a>
<a href="#">MLL406 Taxation</a>

Completion Rule

- Must pass 8 credit points in {MAA204, MAA261, MAA262, MAA303, MAA310, MAA363, MAF210, MLC301, MLL406}

Note(s)

Students should consult with their course adviser regarding the units required for professional recognition.

The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representations that individuals will meet those requirements.

M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

<b>ECONOMICS (MJ-M30043)</b>
<a href="#"><u>MAE201 Competition and Industry</u></a>
<a href="#"><u>MAE203 The Global Economy</u></a>
<a href="#"><u>MAE214 Economic Strategy for Business</u></a>
<a href="#"><u>MAE256 Analytical Methods in Economics and Finance</u></a>
<a href="#"><u>MAE301 Choice, Strategies and Dilemmas</u></a>
<a href="#"><u>MAE304 Labour and Health Economics</u></a>
<a href="#"><u>MAE305 Energy, Environment and Sustainability</u></a>
<a href="#"><u>MAE306 Applied Econometrics for Economics and Finance</u></a>
<a href="#"><u>MAE307 Economic Policy and Practice</u></a>
<a href="#"><u>MAE312 National Economic Policy</u></a>
<a href="#"><u>MWL305 Business for Social Impact</u></a>
<a href="#"><u>MWL316 Consultancy Experience</u></a>
<a href="#"><u>MWL317 Entrepreneurship Experience</u></a>
<a href="#"><u>MWL318 Internship</u></a>
<a href="#"><u>MWL319 International Consultancy Experience</u></a>

Completion Rule

- Must pass 5 credit points in {MAE201, MAE203, MAE214, MAE256, MAE307}
- Must pass 1 credit points in {MAE301, MWL305, MWL316, MWL317, MWL318, MWL319}
- Must pass 1 credit points in {MAE304, MAE312}
- Must pass 1 credit points in {MAE305, MAE306}

Note(s)

Waterfront (Geelong) students will be required to undertake units in Online mode.

<b>FINANCE (MJ-M30045)</b>
<a href="#"><u>MAA250 Ethics for Financial Professionals</u></a>
<a href="#"><u>MAE256 Analytical Methods in Economics and Finance</u></a>

[MAF202 Money and Capital Markets](#)

[MAF203 Business Finance](#)

[MAF210 Quantitative Methods for Business](#)

[MAF302 Corporate Finance](#)

[MAF306 International Finance and Investment](#)

[MAF307 Equities and Investment Analysis](#)

[MAF308 Derivative and Fixed Income Securities](#)

Completion Rule

- Must pass 7 credit points in {MAA250, MAF202, MAF203, MAF302, MAF306, MAF307, MAF308} And
- Must pass 1 credit points in {MAE256, MAF210}

Note(s)

Waterfront (Geelong) and Warrnambool students will be required to undertake units in Online mode.

### FINANCIAL PLANNING (MJ-M30044)

[MAA215 Client Behaviour and Decision Making](#)

[MAA250 Ethics for Financial Professionals](#)

[MAA255 Financial Planning](#)

[MAA317 Superannuation Planning](#)

[MAA318 Advanced Financial Planning](#)

[MAA319 Estate Planning and Insurance](#)

[MAF307 Equities and Investment Analysis](#)

[MLC301 Principles of Income Tax Law](#)

Completion Rule

- Must pass all unit(s) in {MAA215, MAA250, MAA255, MAA317, MAA318, MAA319, MAF307, MLC301}

Note(s)

M300 Bachelor of Commerce is the recommended pathway for membership of professional organisations.

Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Online mode.

Financial Planning students intending to undertake an Honours degree must complete the Finance major sequence.

### HUMAN RESOURCE MANAGEMENT (MJ-M30046)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH231 Human Resource Practice](#)

[MMH232 Human Resource Development](#)

[MMH250 Workplace Conflict Resolution](#)

[MMH331 Strategic Human Resource Management](#)

[MMH349 Employment Relations](#)

[MMH352 International Human Resource Management](#)

[MMH356 Change Management](#)

Completion Rule

- Must pass all unit(s) in {MMH230, MMH231, MMH232, MMH250, MMH331, MMH349, MMH352, MMH356}

#### MANAGEMENT (MJ-M30038)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH356 Change Management](#)

[MMM240 Organisational Behaviour](#)

[MMM241 Entrepreneurship and Innovation](#)

[MMM267 Business Logistics](#)

[MMM306 Global Strategy and International Management](#)

[MMM308 Applied Management Capabilities](#)

[MMM343 Business Ethics](#)

Completion Rule

- Must pass all unit(s) in {MMH230, MMH356, MMM240, MMM241, MMM267, MMM306, MMM308, MMM343}

#### MANAGEMENT INFORMATION SYSTEMS (MJ-M30039)

[MIS201 Digital Business Analysis](#)

[MIS202 Managing Data and Information](#)

[MIS231 Professional Ethics in the Digital Age](#)

[MIS313 Strategic Supply Chain Management](#)

[MIS352 Business Process Management](#)

[MIS362 Social Media Analytics and Data Driven Innovation](#)

[MIS398 Project Management](#)

[MIS399 Applied Business Project](#)

[MIT399 Applied Business Project \(Study Tour\)](#)

Completion Rule

- Must pass all unit(s) in {MIS201, MIS202, MIS231, MIS313, MIS352, MIS362, MIS398}
- Must pass 1 unit(s) in {MIS399, MIT399}

Note(s)

Waterfront (Geelong) students will be required to undertake some units in Online mode.

#### MARKETING (MJ-M30040)

<a href="#"><u>MMK251 Services Marketing</u></a>
<a href="#"><u>MMK266 Consumer Behaviour</u></a>
<a href="#"><u>MMK280 Brand Management</u></a>
<a href="#"><u>MMK295 Integrated Marketing Communications in the Digital Age</u></a>
<a href="#"><u>MMK325 Strategic Marketing</u></a>
<a href="#"><u>MMK365 Marketing Insights</u></a>
<a href="#"><u>MMK368 Business Marketing</u></a>
<a href="#"><u>MMM343 Business Ethics</u></a>
<a href="#"><u>MMT280 Brand Management (Tour)</u></a>

Completion Rule

- Must pass all unit(s) in {MMK251, MMK266, MMK295, MMK325, MMK365, MMK368, MMM343}
- Must pass 1 unit(s) in {MMK280, MMT280}

Note(s)

Waterfront (Geelong) students will be required to undertake some units in Online mode.

## M300 BACHELOR OF COMMERCE MINOR UNIT SETS

ACCOUNTING (MN-M30001)
<a href="#"><u>MAA103 Accounting for Decision Making</u></a>
<a href="#"><u>MAA204 Accounting Information Systems and Data Analytics</u></a>
<a href="#"><u>MAA261 Financial Accounting</u></a>
<a href="#"><u>MAA262 Management Accounting</u></a>
<a href="#"><u>MAA303 Audit and Assurance</u></a>

Completion Rule

- Must pass 1 unit(s) in {MAA103}
- Must pass 3 unit(s) in {MAA204, MAA261, MAA262, MAA303}

BUSINESS ANALYTICS (MN-M30011)
<a href="#"><u>MIS171 Business Analytics</u></a>
<a href="#"><u>MIS202 Managing Data and Information</u></a>
<a href="#"><u>MIS271 Business Intelligence and Data Warehousing</u></a>
<a href="#"><u>MIS272 Predictive Analytics</u></a>
<a href="#"><u>MIS384 Marketing Analytics</u></a>

Completion Rule

- Must pass 1 unit(s) in {MIS171}
- Must pass 3 unit(s) in {MIS202, MIS271, MIS272, MIS384}

## ECONOMICS (MN-M30006)

[MAE101 Economic Principles](#)

[MAE201 Competition and Industry](#)

[MAE203 The Global Economy](#)

[MAE214 Economic Strategy for Business](#)

[MAE304 Labour and Health Economics](#)

[MAE305 Energy, Environment and Sustainability](#)

[MAE312 National Economic Policy](#)

### Completion Rule

- Must pass 2 unit(s) in {MAE101, MAE203}
- Must pass 2 unit(s) in {MAE201, MAE214, MAE304, MAE305, MAE312}

## EMERGING TECHNOLOGY (MN-M30019)

[MIS211 Cyber Security and Governance](#)

[MIS271 Business Intelligence and Data Warehousing](#)

[MIS272 Predictive Analytics](#)

[MIS362 Social Media Analytics and Data Driven Innovation](#)

### Completion Rule

- Must pass all unit(s) in {MIS211, MIS271, MIS272, MIS362}

## ENTREPRENEURSHIP (MN-M30014)

[MMM241 Entrepreneurship and Innovation](#)

[MMM276 Design Thinking](#)

[MMM279 Creating and Managing Social Enterprises](#)

[MWL317 Entrepreneurship Experience](#)

### Completion Rule

- Must pass 4 unit(s) in {MMM241, MMM276, MMM279, MWL317}

## EVENT MANAGEMENT (MN-M30013)

[MIS398 Project Management](#)

[MMK251 Services Marketing](#)

[MMM276 Design Thinking](#)

[MMM312 Event Management](#)

Completion Rule

- Must pass all unit(s) in {MIS398, MMK251, MMM276, MMM312}

### FINANCE (MN-M30005)

[MAF101 Fundamentals of Finance](#)

[MAF202 Money and Capital Markets](#)

[MAF203 Business Finance](#)

[MAF306 International Finance and Investment](#)

[MAF307 Equities and Investment Analysis](#)

Completion Rule

- Must pass 1 unit(s) in {MAF101}
- Must pass 3 unit(s) in {MAF202, MAF203, MAF306, MAF307}

### GLOBAL AND SOCIAL IMPACT (MN-M30021)

[AIR200 Global Capitalism and Power](#)

[MAB341 Global Challenges: Food, Water and Climate](#)

[MAE208 Growth Inequality and Conflict](#)

[MAE233 Business and Climate Change](#)

[MWL305 Business for Social Impact](#)

Completion Rule

- Must pass 3 unit(s) in {AIR200, MAB341, MWL305}
- Must pass 1 unit(s) in {MAE208, MAE233}

### HUMAN RESOURCE MANAGEMENT (MN-M30012)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH231 Human Resource Practice](#)

[MMH232 Human Resource Development](#)

[MMH349 Employment Relations](#)

[MMM132 Management](#)

Completion Rule

- Must pass 3 unit(s) in {MMH230, MMH231, MMH232, MMH349}
- Must pass 1 unit(s) in {MMM132}

### INTERNATIONAL BUSINESS (MN-M30020)

[AIS101 Intercultural Communication](#)



[MAE203 The Global Economy](#)

[MMM306 Global Strategy and International Management](#)

[MWL319 International Consultancy Experience](#)

Completion Rule

- Must pass all unit(s) in {AIS101, MAE203, MMM306, MWL319}

#### INTERNATIONAL TRADE (MN-M30007)

[MAE203 The Global Economy](#)

[MAE208 Growth Inequality and Conflict](#)

[MAE213 International Trade](#)

[MAE302 Macroeconomics of Open Economies](#)

Completion Rule

- Must pass 4 unit(s) in {MAE203, MAE208, MAE213, MAE302}

#### MARKETING (MN-M30008)

[MMK101 Marketing Fundamentals](#)

[MMK251 Services Marketing](#)

[MMK266 Consumer Behaviour](#)

[MMK295 Integrated Marketing Communications in the Digital Age](#)

[MMK368 Business Marketing](#)

Completion Rule

- Must pass 1 unit(s) in {MMK101}
- Must pass 3 unit(s) in {MMK251, MMK266, MMK295, MMK368}

#### PEOPLE MANAGEMENT (MN-M30023)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH250 Workplace Conflict Resolution](#)

[MMH356 Change Management](#)

[MMM240 Organisational Behaviour](#)

Completion Rule

- Must pass all unit(s) in {MMH230, MMH250, MMH356, MMM240}

#### PRODUCTION MANAGEMENT (MN-M30022)

[MMH356 Change Management](#)

[MMM241 Entrepreneurship and Innovation](#)

[MMM267 Business Logistics](#)

[MMM276 Design Thinking](#)

Completion Rule

- Must pass 4 unit(s) in {MMH356, MMM241, MMM267, MMM276}

#### PROJECT MANAGEMENT (MN-M30010)

[MIS201 Digital Business Analysis](#)

[MIS352 Business Process Management](#)

[MIS398 Project Management](#)

[MWL316 Consultancy Experience](#)

Completion Rule

- Must pass all unit(s) in {MIS201, MIS352, MIS398, MWL316}

#### PROPERTY INVESTMENTS (MN-M30018)

[MMP111 Introduction to Property](#)

[MMP221 Property Management](#)

[MMP223 Property Law and Practice](#)

[MMP321 Advanced Property Analysis](#)

Completion Rule

- Must pass all unit(s) in {MMP111, MMP221, MMP223, MMP321}

#### RECRUITMENT AND TALENT ACQUISITION (MN-M30024)

[MMH235 Recruitment and Talent Acquisition](#)

[MMH349 Employment Relations](#)

[MMK280 Brand Management](#)

[MWL318 Internship](#)

Completion Rule

- Must pass 4 credit points in {MMH235, MMH349, MMK280, MWL318}

#### RETAIL MANAGEMENT (MN-M30009)

[MIS313 Strategic Supply Chain Management](#)

[MMK101 Marketing Fundamentals](#)

MMK217 Retail Management

MMK280 Brand Management

MMK317 Advanced Retail Management

Completion Rule

- Must pass 3 unit(s) in {MIS313, MMK217, MMK280, MMK317}
- Must pass 1 unit(s) in {MMK101}

**SUSTAINABILITY AND DEVELOPMENT (MN-M30025)**

MAE101 Economic Principles

MAE208 Growth Inequality and Conflict

MAE233 Business and Climate Change

MAE305 Energy, Environment and Sustainability

Completion Rule

- Must pass 4 unit(s) in {MAE101, MAE208, MAE233, MAE305}

**WEALTH MANAGEMENT (MN-M30004)**

MAA215 - Client Behaviour and Decision Making

MAA255 - Financial Planning

MAA317 - Superannuation Planning

MAA319 - Estate Planning and Insurance

MAF101 - Fundamentals of Finance

Completion Rule

- Must pass 2 unit(s) in {MAA215, MAA317, MAA319}
- Must pass 2 unit(s) in {MAA255, MAF101}