

FACULTY OF BUSINESS AND LAW  
 D325 BACHELOR OF PROPERTY AND REAL ESTATE/  
 BACHELOR OF COMMERCE



FOR STUDENTS WHO COMMENCED T3 2017

Burwood Campus | Cloud Campus

Student ID:		Student name:			
Deakin email:		Course code:	Contact number:		
Date:	Year commenced:	Trimester commenced	eCOE:	Campus:	

Last updated 05/05/2017

<b>YEAR 1</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				
<b>YEAR 2</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				
<b>YEAR 3</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				
<b>YEAR 4</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				
<b>YEAR 5</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				

\* Trimester 3 is optional.

[Study Abroad](#) and [Work Integrated Learning \(WIL\)](#) are included for demonstrative purposes only. These can be taken in other trimesters.

This course map is for illustrative purposes only. Students must meet the course rules and unit requirements as set out in the Handbook ([deakin.edu.au/handbook/d325](http://deakin.edu.au/handbook/d325)). Deakin University reserves the right to alter, amend or delete details of course offerings and other information published herein. Students are advised to check the relevant Handbook online (at the above link) for the most up-to-date information relating to their course structure and available units.

**KEY**

- B** Melbourne Burwood Campus
- S** Geelong Waterfront Campus
- G** Geelong Waurn Ponds Campus
- W** Warrnambool Campus
- X** Cloud Campus

eCOE electronic confirmation of enrolment

**See page 2 for Course Progress Check instructions**

# D325 BACHELOR OF PROPERTY AND REAL ESTATE/BACHELOR OF COMMERCE

## Course Progress Check

## Unspecified and specified credits

Level 1:
Level 2:
Level 3:

1 Please indicate what year you want to complete your degree by:   
 At the end of which Trimester:  1  2  3

2 Please indicate whether you would like to study in Trimester 3:  No  Yes  
 If yes, please indicate number of units:  Please indicate the year you intend to commence Trimester 3:

3 Mark the check boxes of any units you intend to study (enrolled/planned), have passed or received credit for.  
 Each unit should only be ticked once.

4 Submit this form to the Faculty Student Centre or send it via email to [buslaw@deakin.edu.au](mailto:buslaw@deakin.edu.au)

**A Student Adviser will check your units and will confirm your course plan or provide advice as needed.**

For course rules please visit: [deakin.edu.au/handbook/D325](http://deakin.edu.au/handbook/D325)

## D325 COURSE RULES

## PROPERTY CORE UNITS

<b>A total of 32 credit points, including:</b>
12 Property and Real Estate core units
4 Commerce core units
4 Common core units
Completion of a commerce major sequence (as prescribed):
4 credit points of elective units that may be used to complete a major sequence (if applicable) in: Financial Management Global Finance Sustainability
At least 6 credit points at level 3

MMP111 Introduction to Property
SRT112 Sustainable Construction
MMP121 Property Law and Practice
MMP122 Introduction to Property Development
MMP212 Property Investment
MMP213 Property Economics
SRT214 Commercial Property Construction Studies
MMP221 Property Management
MMP222 Advanced Property Development
MMP311 Advanced Property Valuation
MMP321 Advanced Property Analysis

## COMMERCE CORE UNITS

MMK101 Marketing Fundamentals
MIS171 Business Analytics
MMM132 Management
MWL101 Personal Insight

## COMMON TO BOTH DEGREES

MAA103 Accounting for Decision Making
MAE101 Economic Principles
MAF101 Fundamentals of Finance
MLC101 Business Law

Student signature:

Course adviser:

Notes:

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# BACHELOR OF COMMERCE MAJOR SEQUENCES

<b>Accounting (MJ-M30041)</b>	(B, S, W, X)
MAA250 Ethics and Financial Services <small>This unit previously coded MAA350</small>	
MAA261 Financial Accounting	
MAA262 Management Accounting	
MAA303 Auditing	
MAA363 Corporate Accounting	
MAF203 Business Finance	
MLC301 Principles of Income Tax Law	
MAA310 Accounting and Society	

1. M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.
2. Students who have completed MLC101 before T1 2016 are required to complete MLC203 for CPA/CAANZ accreditation.
3. Students should consult with their course adviser regarding the units required for professional recognition.
4. The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representation that individuals will meet those requirements.

<b>Commercial Law (MJ-M30042)</b>	(B, W*, S*, X)
MLC203 Corporations Law	
MLC206 Marketing Law	
MLC301 Principles of Income Tax Law	
MLC305 Business Tax Law	
MLC309 Employment Law	
MAA255 Financial Planning	
MLL329 Financial Services Regulation	
MLC302 Applied Commercial Law Project	

\*Students will be required to undertake some units in Cloud (online) mode.

<b>Finance (MJ-M30045)</b>	B, S*, W*, X)
MAA250 Ethics and Financial Services <small>This unit previously coded MAA350</small>	
MAF202 Money and Capital Markets	
MAF203 Business Finance	
MAE256 Analytical Methods in Economics and Finance <small>This unit previously coded MAE356</small>	
MAF307 Equities and Investment Analysis	
MAF306 International Finance and Investment	
MAF308 Derivative and Fixed Interest Securities	
MAF302 Corporate Finance	

\* Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

<b>Human Resource Management (MJ-M30046)</b>	( <sup>W</sup> , <sup>S</sup> , <sup>X</sup> )
MMH230 Fundamentals of Human Resource Management	
MMH232 Human Resource Development	
MMH231 Managing and Rewarding Performance	
MMH250 Workplace Counselling and Negotiation <small>This unit previously coded MMH350</small>	
MMH356 Change Management	
MMH352 International Human Resource Management	
MMH349 Employment Relations	
MMH331 Strategic Human Resource Management	

<b>Business Analytics (MJ-M30036)</b>	(B, S*, X)
MIS203 Making Sense of Information <small>This unit previously coded MIS102</small>	
MIS201 Business Requirements Analysis	
MIS202 Managing Data and Information	
MIS271 Business Intelligence and Data Warehousing	
MAE256 Analytical Methods in Economics and Finance <small>This unit previously coded MAE356</small>	
MIS372 Predictive Analytics	
MIS384 Marketing Analytics	
MIS399 Applied Business Project	

\* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

<b>Economics (MJ-M30043)</b>	(B, S*, X)
MAE201 Competition and Industry	
MAE203 The Global Economy <small>This unit previously coded MAE102</small>	
MAE214 Economic Strategy for Business <small>This unit previously coded MAE314</small>	
MAE256 Analytical Methods in Economics and Finance <small>This unit previously coded MAE356</small>	
MAE312 National Economic Policy <small>This unit previously coded MAE202</small>	
MAE307 Techniques for Business and Economic Analysis	
<b>Plus one unit from:</b>	
MAE301 Choice, Strategies and Dilemmas <small>Unit previously titled Microeconomic Theory and Policy</small>	
MAE304 Labour and Health Economics <small>This unit previously titled Labour Economics</small>	
<b>Plus one unit from:</b>	
MAE305 Energy, Environment and Development <small>Unit previously titled Bus. and Fin. Forecasting</small>	
MAE306 Applied Econometrics for Economics & Finance	

\* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

<b>Financial Planning (MJ-M30044)</b>	(B, S*, W*, X)
MAA215 Building Client Relationships <small>This unit previously coded MAF315</small>	
MAA255 Financial Planning <small>This unit previously coded MAF255</small>	
MAA317 Superannuation Planning <small>This unit previously coded MAF311</small>	
MAA318 Advanced Financial Planning <small>This unit previously coded MAF312</small>	
MAA319 Estate Planning <small>This unit previously coded MAF316</small>	
MLC301 Principles of Income Tax Law	
MAF202 Money and Capital Markets	
MAF307 Equities and Investment Analysis	

M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

\* Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

(i) Financial planning students intending to undertake an Honours degree must complete the Finance major sequence.

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## COMMERCE MAJOR SEQUENCES CONTINUED

<b>International Trade</b> (MJ-M30037) (B, X)
MAE201 Competition and Industry
MAE203 The Global Economy <small>This unit previously coded MAE102</small>
MAE213 International Trade <small>This unit previously coded MAE303</small>
MAE308 Contemp. Issues in Trade and Development <small>This unit previously coded MAE207</small>
MAE312 National Economic Policy <small>This unit previously coded MAE202</small>
MAE302 Macroeconomics of Open Economies
MAE214 Economic Strategy for Business <small>This unit previously coded MAE314</small>
MAE315 International Banking and Finance

<b>Management Information Systems</b> (MJ-M30039) (" o ☒)
MIS201 Business Requirements Analysis
MIS202 Managing Data and Information
MIS231 Professional Ethics in the Digital Age
MIS352 Business Process Management
MIS398 Project Management
MIS313 Strategic Supply Chain Management
MIS312 Social Media and Mobile Strategies
MIS399 Applied Business Project

\*Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

## ELECTIVE UNITS

<b>Work Integrated Learning (WIL)</b>
MWL201 Community Based Volunteering
MWL202 Team Projects
MWL203 Work Based Learning
MWL204 Global Business Experience
MWL301 Team Internship
MWL302 Advanced Team Internship
MWL303 Business Internship
MWL304 Advanced Business Internship
MWL311 Industry Based Learning (3 months)
MWL312 Industry Based Learning (6 months)
web: <a href="http://www.deakin.edu.au/buslaw/wil">www.deakin.edu.au/buslaw/wil</a> email: <a href="mailto:bl-wil@deakin.edu.au">bl-wil@deakin.edu.au</a>

## Other Elective unit:

MAA204 Accounting Information Systems
MAA267 Integrated Reporting and Value Creation
MAF367 Treasury Operations
MMM279 Creating and Managing Social Enterprises

### Elective units

Students may choose up to eight credit points of electives. These may constitute a second commerce major, or a major available in another Faculty (provided any prerequisites can be met), or a combination of units (again pre-requisites allowing) chosen by the student.

These may include the following Work Integrated Learning (WIL) units and general elective units offered by the Faculty which are specifically designed to enhance a student's experience of the workplace.

<b>Management</b> (MJ-M30038) (" o ☒)
MMM240 Organisational Behaviour
MMM241 Entrepreneurship and Innovation
MMH230 Fundamentals of Human Resource Management
MMM267 Business Logistics <small>This unit previously coded MMM367</small>
MMM343 Business Ethics
MMM306 Global Strategy and International Management
MMH356 Change Management
MMM308 Applied Management Capabilities

<b>Marketing</b> (MJ-M30040) (" o ☒)
MIS384 Marketing Analytics
MMK265 Marketing Research
MMK266 Consumer Behaviour
MMK251 Services Marketing <small>This unit previously coded MMK351</small>
MMK280 Brand Management <small>This unit previously coded MMK380</small>
MMK368 Business Marketing
MMK393 Integrated Marketing Communications in the Digital Age
MMK325 Strategic Marketing
MMM343 Business Ethics

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## BACHELOR OF PROPERTY AND REAL ESTATE MAJOR SEQUENCE

<b>Financial Management</b> (MJ-M34806) (B, X)
MAF101 Fundamentals of Finance
MAF202 Money and Capital Markets
MAA215 Building Client Relationships
MAA255 Financial Planning
MAA317 Superannuation Planning
MAA318 Advanced Financial Planning

<b>Global Finance</b> (MJ-M34805) (B, X)
MAF101 Fundamentals of Finance
MAF202 Money and Capital Markets
MAF203 Business Finance
MAA250 Ethics and Financial Services
MAF302 Corporate Finance
MAF306 International Finance and Investment

<b>Sustainability</b> (MJ-M34804) (B)
SLE121 Environmental Sustainability
SLE303 Managing Environmental Projects
SLE308 Policy Instruments for Sustainability
MMP221 Property Management (core unit)
MMP222 Advanced Property Development (core unit)
<b>Plus one Sustainability Elective unit:</b>
SLE201 Society and Environment
or
SHD201 / SHD301 Creating Sustainable Futures