

# D325 BACHELOR OF PROPERTY AND REAL ESTATE/BACHELOR OF COMMERCE

FACULTY OF BUSINESS AND LAW



FOR STUDENTS COMMENCING TRIMESTER 3 2021

Last updated 14/04/2021

When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook.

You must also complete the following compulsory zero (0) credit point units: [MAIO10 Academic Integrity Module](#) (0 credit points)

<b>YEAR 1</b> Year: 2021	Trimester 3				
<b>YEAR 2</b> Year: 2022	Trimester 1				
	Trimester 2				
	Trimester 3				
<b>YEAR 3</b> Year: 2023	Trimester 1				
	Trimester 2				
	Trimester 3				
<b>YEAR 4</b> Year: 2024	Trimester 1				
	Trimester 2				
	Trimester 3				
<b>YEAR 5</b> Year: 2025	Trimester 1				
	Trimester 2				
	Trimester 3				

## D325 COURSE RULES

- Must pass 32 credit points for course
- Must pass ALL units in {MAA103, MAE101, MAF101, MIS171, MLC101, MMK101, MMM132, MMP111, MMP122, MMP211, MMP212, MMP213, MMP221, MMP223, MMP311, MMP321, MMP322, MWL101, SRT112, SRT214}
- Must pass 1 units in {MAIO10}
- Must pass at least 6 credit points at level {3}
- Must pass 16 credit points at levels {1, 2, 3}
- Must pass 4 credit points in {M\_3\_}

- Must pass 1 unit set(s) in {Management (MJ-M30038), Management Information Systems (MJ-M30039), Marketing (MJ-M30040), Accounting (MJ-M30041), Economics (MJ-M30043), Financial Planning (MJ-M30044), Finance (MJ-M30045), Human Resource Management (MJ-M30046), Food and Agribusiness (MJ-M30047)}

**FOR USE ONLY WHEN UNDERTAKING A CONSULTATION WITH A STUDENT ADVISER:**

Student ID: _____		Name: _____		
Deakin email: _____			Preferred contact no: _____	
Year commenced:	Period commenced:	eCOE (if applicable):	Campus: _____	Mode: _____
Student adviser: _____				Date: _____

**Notes**

**GENERAL INFORMATION**

This course map is a guide only. You must also ensure you meet the course rules and structure as set out in the official [University Handbook](#) of the year you commenced your course. This course map has been created to be used electronically.

Not all units are available in all study periods or mode of delivery.

- Full time study is typically three to four units (or credit points) each study period.
- Part time study is typically one to two units (or credit points) each study period – part time study will extend the duration of your studies.
- Trimester 3 is typically an optional study period - unless it's your first study period and/or a compulsory study period for your course.

Unit options can be found in the '[Advanced Unit Search](#)' in the most current year's University Handbook.

If you have applied for or received credit for units as recognition of prior learning (RPL), it may alter the units you need to study.

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit options.

**D325 BACHELOR OF PROPERTY AND REAL ESTATE/BACHELOR OF COMMERCE MAJOR UNIT SETS**

<b>ACCOUNTING (MJ-M30041)</b>
<a href="#">MAA250 Ethics for Financial Professionals</a>
<a href="#">MAA261 Financial Accounting</a>
<a href="#">MAA262 Management Accounting</a>
<a href="#">MAA303 Audit and Assurance</a>
<a href="#">MAA310 Accounting and Society</a>
<a href="#">MAA363 Corporate Accounting</a>

[MAF203 Business Finance](#)

[MLC301 Principles of Income Tax Law](#)

Completion Rule

- Must pass 8 unit(s) in {MAA250, MAA261, MAA262, MAA303, MAA310, MAA363, MAF203, MLC301}

Note(s)

Students should consult with their course adviser regarding the units required for professional recognition.

The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representations that individuals will meet those requirements.

M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

### ECONOMICS (MJ-M30043)

[MAE201 Competition and Industry](#)

[MAE203 The Global Economy](#)

[MAE214 Economic Strategy for Business](#)

[MAE256 Analytical Methods in Economics and Finance](#)

[MAE301 Choice, Strategies and Dilemmas](#)

[MAE304 Labour and Health Economics](#)

[MAE305 Energy and Renewable Resources](#)

[MAE306 Applied Econometrics for Economics and Finance](#)

[MAE307 Economic Policy and Practice](#)

[MAE312 National Economic Policy](#)

Completion Rule

- Must pass 6 credit points in {MAE201, MAE203, MAE214, MAE256, MAE307, MAE312}
- Must pass 1 credit points in {MAE301, MAE304}
- Must pass 1 credit points in {MAE305, MAE306}

### FINANCE (MJ-M30045)

[MAA250 Ethics for Financial Professionals](#)

[MAE256 Analytical Methods in Economics and Finance](#)

[MAF202 Money and Capital Markets](#)

[MAF203 Business Finance](#)

[MAF302 Corporate Finance](#)

[MAF306 International Finance and Investment](#)

[MAF307 Equities and Investment Analysis](#)

[MAF308 Derivative and Fixed Income Securities](#)

Completion Rule

- Must pass all unit(s) in {MAA250, MAE256, MAF202, MAF203, MAF302, MAF306, MAF307, MAF308}

Note(s)

Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

<b>FINANCIAL PLANNING (MJ-M30044)</b>
<a href="#"><u>MAA215 Client Behaviour and Decision Making</u></a>
<a href="#"><u>MAA250 Ethics for Financial Professionals</u></a>
<a href="#"><u>MAA255 Financial Planning</u></a>
<a href="#"><u>MAA317 Superannuation Planning</u></a>
<a href="#"><u>MAA318 Advanced Financial Planning</u></a>
<a href="#"><u>MAA319 Estate Planning and Insurance</u></a>
<a href="#"><u>MAF307 Equities and Investment Analysis</u></a>
<a href="#"><u>MLC301 Principles of Income Tax Law</u></a>

Completion Rule

- Must pass all unit(s) in {MAA215, MAA250, MAA255, MAA317, MAA318, MAA319, MAF307, MLC301}

Note(s)

M300 Bachelor of Commerce is the recommended pathway for membership of professional organisations.

Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

Financial Planning students intending to undertake an Honours degree must complete the Finance major sequence.

<b>FOOD AND AGRIBUSINESS (MJ-M30047)</b>
<a href="#"><u>MAB242 Agribusiness Governance</u></a>
<a href="#"><u>MAB251 Agribusiness Resource Management</u></a>
<a href="#"><u>MAB341 Global Challenges: Food, Water and Climate</u></a>
<a href="#"><u>MAB352 Agribusiness Technology</u></a>
<a href="#"><u>MAB353 Applied Agribusiness Project</u></a>
<a href="#"><u>MAE203 The Global Economy</u></a>
<a href="#"><u>MAE256 Analytical Methods in Economics and Finance</u></a>
<a href="#"><u>MIS313 Strategic Supply Chain Management</u></a>

Completion Rule

- Must pass all unit(s) in {MAB242, MAB251, MAB341, MAB352, MAB353, MAE203, MAE256, MIS313}

Note(s)

MAB341 available from Trimester 1 2020

## HUMAN RESOURCE MANAGEMENT (MJ-M30046)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH231 Human Resource Practice](#)

[MMH232 Human Resource Development](#)

[MMH250 Workplace Counselling and Negotiation](#)

[MMH331 Strategic Human Resource Management](#)

[MMH349 Employment Relations](#)

[MMH352 International Human Resource Management](#)

[MMH356 Change Management](#)

### Completion Rule

- Must pass all unit(s) in {MMH230, MMH231, MMH232, MMH250, MMH331, MMH349, MMH352, MMH356}

## MANAGEMENT (MJ-M30038)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH356 Change Management](#)

[MMM240 Organisational Behaviour](#)

[MMM241 Entrepreneurship and Innovation](#)

[MMM267 Business Logistics](#)

[MMM306 Global Strategy and International Management](#)

[MMM308 Applied Management Capabilities](#)

[MMM343 Business Ethics](#)

### Completion Rule

- Must pass all unit(s) in {MMH230, MMH356, MMM240, MMM241, MMM267, MMM306, MMM308, MMM343}

## MANAGEMENT INFORMATION SYSTEMS (MJ-M30039)

[MIS201 Business Requirements Analysis](#)

[MIS202 Managing Data and Information](#)

[MIS231 Professional Ethics in the Digital Age](#)

[MIS313 Strategic Supply Chain Management](#)

[MIS352 Business Process Management](#)

[MIS362 Social Media Analytics and Data Driven Innovation](#)

[MIS398 Project Management](#)

[MIS399 Applied Business Project](#)

### MIT399 Applied Business Project (Study Tour)

#### Completion Rule

- Must pass all unit(s) in {MIS201, MIS202, MIS231, MIS313, MIS352, MIS362, MIS398}
- Must pass 1 unit(s) in {MIS399, MIT399}

#### Note(s)

Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

### **MARKETING (MJ-M30040)**

MMK251 Services Marketing

MMK266 Consumer Behaviour

MMK280 Brand Management

MMK295 Integrated Marketing Communications in the Digital Age

MMK325 Strategic Marketing

MMK365 Marketing Insights

MMK368 Business Marketing

MMM343 Business Ethics

MMT280 Brand Management (Tour)

#### Completion Rule

- Must pass all unit(s) in {MMK251, MMK266, MMK295, MMK325, MMK365, MMK368, MMM343}
- Must pass 1 unit(s) in {MMK280, MMT280}

#### Note(s)

Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

## D325 BACHELOR OF PROPERTY AND REAL ESTATE/BACHELOR OF COMMERCE MINOR UNIT SETS

### **FINANCE (MN-M34802)**

MAF202 Money and Capital Markets

MAF203 Business Finance

MAF306 International Finance and Investment

MAF307 Equities and Investment Analysis

#### Completion Rule

- Must pass 4 unit(s) in {MAF202, MAF203, MAF306, MAF307}

### **GLOBAL STUDIES (MN-M34804)**

AIS101 Intercultural Communication

AIS204 Gender, Globalisation and Development

Note(s)

4 credit points of study comprising any combination of:

- An approved overseas study abroad or exchange program
- Work Integrated Learning unit

Examples of study combinations:

- Completion of 4 credit points of study abroad or exchange units
- Completion of 2 credit points of study abroad or exchange units, 1 credit point of a WIL unit and AIS101 (1 credit point)
- Completion of 1 credit points of study abroad or exchange unit, 1 credit point of a WIL unit, AIS101 (1 credit point) and AIS204 (1 credit point)

For more detailed information regarding this unit set, please refer to the University Handbook.

**SUSTAINABILITY (MN-M34803)**

HSH202 Creating Sustainable Futures

SLE121 Environmental Sustainability

SLE201 Society and Environment

SLE303 Managing Environmental Projects

SLE308 Policy Instruments for Sustainability

Completion Rule

- Must pass 1 unit(s) in {HSH202, SLE201}
- Must pass 3 unit(s) in {SLE121, SLE303, SLE308}

**WEALTH MANAGEMENT (MN-M34801)**

MAA255 Financial Planning

MAA317 Superannuation Planning

MAF307 Equities and Investment Analysis

MLC301 Principles of Income Tax Law

Completion Rule

- Must pass 4 unit(s) in {MAA255, MAA317, MAF307, MLC301}