

FACULTY OF BUSINESS AND LAW

Burwood Campus | Cloud Campus

DEAKIN UNIVERSITY	

Name: Student ID: When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated

for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook.

YEAR	Trimester 1						
1 Year:	Trimester 2						
	Trimester 3						
YEAR	Trimester 1						
2 Year:	Trimester 2						
	Trimester 3						
YEAR	Trimester 1						
3 Year:	Trimester 2						
	Trimester 3						
YEAR	Trimester 1						
4 Year:	Trimester 2						
	Trimester 3						
	LY WHEN UNI	DERTAKING A CONSULTATIO	N WIT		ER:		
Student ID:				Name:			
Deakin emai		COT (If applicable):		Preferred contact no:	Mode:	Datam	adified:
Year commen		COE (If applicable):		Campus:	ivioue:	Date m	odified:
Student Advis	ser:						

FACULTY OF BUSINESS AND LAW

COMMERCE MAJOR SEQUENCES

Accounting (M-M30041)	(B, S, W, X)
MAA250 Ethics for Financial Professionals	
MAA261 Financial Accounting	
MAA262 Management Accounting	
MAA303 Audit and Assurance	
MAA363 Corporate Accounting	
MAF203 Business Finance	
MLC301 Principles of Income Tax Law	
MAA310 Accounting and Society	

- M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.
- Students who have completed MLC101 before T1 2016 are required to complete MLC203 for CPA/CAANZ accreditation.
- Students should consult with their course adviser regarding the units required for professional recognition.
- 4. The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representation that individuals will meet those requirements.

Economics (MJ-M30043)	(B, S*, X)
MAE201 Competition and Industry	
MAE203 The Global Economy	
MAE214 Economic Strategy for Business	
MAE256 Analytical Methods in Economics and Finance	
MAE312 National Economic Policy	
MAE307 Techniques for Business and Economic Analysis	
Plus one unit from:	
MAE301 Choice, Strategies and Dilemmas	
MAE304 Labour and Health Economics	
Plus one unit from:	
MAE305 Energy, Environment and Development	
MAE306 Applied Econometrics for Economics & Finance	

^{*} Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

Finance (MJ-M30045)	B, S*, W*, X)
MAA250 Ethics for Financial Professionals	
MAF202 Money and Capital Markets	
MAF203 Business Finance	
MAE256 Analytical Methods in Economics and Finance	
MAF307 Equities and Investment Analysis	
MAF306 International Finance and Investment	
MAF308 Derivative and Fixed Interest Securities	
MAF302 Corporate Finance	

 * Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

Financial Planning (MJ-M30044)	(B, S*, W*, X)
MAA215 Building Client Relationships	
MAA255 Financial Planning	
MAA317 Superannuation Planning	
MAA318 Advanced Financial Planning	
MAA319 Estate Planning	
MLC301 Principles of Income Tax Law	
MAF202 Money and Capital Markets	
MAF307 Equities and Investment Analysis	

 $\,$ M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

- * Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.
- (i) Financial planning students intending to undertake an Honours degree must complete the Finance major sequence.

Food and Agribusiness (M-M30047)	(B, S*, X)
MAB242 Agribusiness Governance	
MAB251 Agribusiness Resource Management	
MAB341 Global Challenges: Food, Water and Climate^	
MAB352 Agribusiness Technology^	
MAB353 Applied Agribusiness Project [^]	
MAE203 The Global Economy	
MAE256 Analytical Methods in Economics and Finance	
MIS313 Strategic Supply Chain Management	

[^] available from Trimester 1 2020

 $[\]ensuremath{^*}$ students will be required to take some units in Cloud (online) mode

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COMMERCE MAJOR SEQUENCES CONTINUED

Human Resource Management (MJ-M30046)	(B, S, X)
MMH230 Fundamentals of Human Resource Management	
MMH232 Human Resource Development	
MMH231 Managing and Rewarding Performance	
MMH250 Workplace Counselling and Negotiation	
MMH356 Change Management	
MMH352 International Human Resource Management	
MMH349 Employment Relations	
MMH331 Strategic Human Resource Management	

International Trade # (MJ-M30037)	(B, X)
MAE201 Competition and Industry	
MAE203 The Global Economy	
MAE213 International Trade	
MAE308 Contemp. Issues in Trade and Development	
MAE312 National Economic Policy	
MAE302 Macroeconomics of Open Economies	
MAE214 Economic Strategy for Business	
MAE315 International Banking and Finance	

Management (MJ-M30038)	(B, S, X)
MMM240 Organisational Behaviour	
MMM241 Entrepreneurship and Innovation	
MMH230 Fundamentals of Human Resource Management	
MMM267 Business Logistics	
MMM343 Business Ethics	
MMM306 Global Strategy and International Management	
MMH356 Change Management	
MMM308 Applied Management Capabilities	

#Offered to continuing students only ^This unit was previously coded MIS276

Marketing (MJ-M30040)	(B, S*, X)
MMM343 Business Ethics	
MMK365 Marketing Insights	
MMK266 Consumer Behaviour	
MMK251 Services Marketing	
MMK280 Brand Management	
MMK368 Business Marketing	
MMK295 Integrated Marketing Communications in the Digital Age	
MMK325 Strategic Marketing	

*Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

BUSINESS ANALYTICS CORE UNITS

MIS171 Business Analytics
MIS201 Business Requirements Analysis
MIS202 Managing Data and Information
SIT112 Data Science Concepts
MIS211 IS Services, Infrastructure and the Cloud
MIS231 Professional Ethics in the Digital Age
MIS271 Business Intelligence and Data Warehousing
MIS272 Predictive Analytics
MIS275 Decision Analytics
MIS362 Social Media Analytics and Data Driven Innovation
MIS313 Strategic Supply Chain Management
MIS384 Marketing Analytics
MIS398 Project Management
MIS399 Applied Business Project
MIS373 Unit description is currently unavailable
Work Integrated Learning Unit

COMMERCE CORE UNITS

MAA103 Accounting for Decision Making
MAE101 Economic Principles
MAF101 Fundamentals of Finance
MIS171 Business Analytics
MLC101 Law for Commerce
MMK101 Marketing Fundamentals
MMM132 Management
MWL101 Professional Insight

WORK INTEGRATED LEARNING UNITS

MWL201 Community Based Volunteering
MWL202 Team Projects
MWL203 Work Based Learning
MWL301 Team Internship
MWL303 Business Internship

FACULTY OF BUSINESS AND LAW

D366 COURSE FuleS - In order to qualify for the award of Bachelor of Commerce/Bachelor of Business Analytics (D366), students must complete 32 credit points, which must include the following:

8 credit points of Commerce core units (MAA103, MAE101, MAF101, MIS171, MLC101, MMK101, MMM132 and MWL101);

8 credit point Commerce major sequence (excluding Management Information Systems)

At least 4 credit points (which must be course grouped to a Faculty of Business and Law undergraduate degree) at level 3;

Completion of MAI010 Academic Integrity (0-credit-point compulsory unit)

15 credit points of Business Analytics core units (excluding MIS171) including one work integrated learning unit (WIL) OR an approved international learning experience

A 1 credit point elective unit

Completion of MIS010 Academic Induction for the Bachelor of Business Analytics (0-credit-point unit)

GENERAL INFORMATION

This course map is a guide only. You must, in addition to using this map, ensure you meet the course rules and structure as set out in the official University Handbook - of the year you commenced your course (deakin.edu.au/handbook). This course map has been created to be used electronically.

This course map is a typical enrolment pattern for full time study. To study part time you would typically undertake two or fewer units each trimester/semester, which will extend the duration of your studies. Trimester 3 is optional.

Each year's unit offerings options can be found via 'Advanced Unit Search' in the most current year's Handbook.

If you have applied for or received credit for units as recognition of your prior learning (RPL), it may alter your course pattern and the units you need to undertake

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit choices.

SPECIFIC COURSE INFORMATION

Compulsory zero (0) credit point units/programs/modules: MAI010 Academic Integrity (0-credit-point compulsory unit) to be completed first Trimester of study.

MISO10 Academic Induction for the Bachelor of Business Analytics (0 credit point unit)

Notes:

KEY

- **B** Melbourne Burwood Campus
- **S** Geelong Waterfront Campus
- **G** Geelong Waurn Ponds Campus
- W Warrnambool Campus
- X Cloud Campus

eCOE electronic confirmation of enrolment