**FACULTY OF BUSINESS AND LAW** 



## FOR STUDENTS COMMENCING TRIMESTER 1 2019

| Name: | StudentID: | Updated: 12/04/2019 |
|-------|------------|---------------------|
|       |            |                     |

When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook

| for you. You c    | an also add any th | iat you need to do, as part of | your first year's enrolment – | - by using the information on | this map and in the Handboo |
|-------------------|--------------------|--------------------------------|-------------------------------|-------------------------------|-----------------------------|
| YEAR              | Trimester 1        |                                |                               |                               |                             |
| <b>T</b><br>Year: | Trimester 2        |                                |                               |                               |                             |
|                   | Trimester 3        |                                |                               |                               |                             |
|                   |                    |                                |                               |                               |                             |
| YEAR              | Trimester 1        |                                |                               |                               |                             |
| <b>2</b><br>Year: | Trimester 2        |                                |                               |                               |                             |
|                   | Trimester 3        |                                |                               |                               |                             |
|                   |                    |                                |                               |                               |                             |
| YEAR              | Trimester 1        |                                |                               |                               |                             |
| <b>3</b><br>Year: | Trimester 2        |                                |                               |                               |                             |
|                   | Trimester 3        |                                |                               |                               |                             |
|                   |                    |                                |                               |                               |                             |
| YEAR              | Trimester 1        |                                |                               |                               |                             |
| <b>4</b><br>Year: | Trimester 2        |                                |                               |                               |                             |
|                   | Trimester 3        |                                |                               |                               |                             |

#### FOR USE ONLY WHEN UNDERTAKING A CONSULTATION WITH A STUDENT ADVISER:

| Student ID:      |                       | Name:            | Name:                 |                |
|------------------|-----------------------|------------------|-----------------------|----------------|
| Deakin email:    |                       | Preferred contac | Preferred contact no: |                |
| Year commenced:  | eCOE (If applicable): | Campus:          | Mode:                 | Date modified: |
| Student Adviser: |                       |                  |                       |                |

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#### **BACHELOR OF COMMERCE MAJOR SEQUENCES**

| Accounting (M-M30041)                     | (B, S, W, X) |
|---|--------------|
| MAA250 Ethics for Financial Professionals |              |
| MAA261 Financial Accounting               |              |
| MAA262 Management Accounting              |              |
| MAA303 Audit and Assurance                |              |
| MAA363 Corporate Accounting               |              |
| MAF203 Business Finance                   |              |
| MLC301 Principles of Income Tax Law       |              |
| MAA310 Accounting and Society             |              |

- M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.
- Students who have completed MLC101 before T1 2016 are required to complete MLC203 for CPA/CAANZ accreditation.
- Students should consult with their course adviser regarding the units required for professional recognition.
- 4. The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representation that individuals will meet those requirements.

| Economics (MJ-M30043)                                | (B, S*, X) |
|--|------------|
| MAE201 Competition and Industry                      |            |
| MAE203 The Global Economy                            |            |
| MAE214 Economic Strategy for Business                |            |
| MAE256 Analytical Methods in Economics and Finance   |            |
| MAE312 National Economic Policy                      |            |
| MAE307 Techniques for Business and Economic Analysis |            |
| Plus one unit from:                                  |            |
| MAE301 Choice, Strategies and Dilemmas               |            |
| MAE304 Labour and Health Economics                   |            |
| Plus one unit from:                                  |            |
| MAE305 Energy, Environment and Development           |            |
| MAE306 Applied Econometrics for Economics & Finance  |            |

 $<sup>{}^{\</sup>ast}$  Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

| Human Resource Management MJ-M30046)             | J'' ''o ''Œ |
|--|-------------|
| MMH230 Fundamentals of Human Resource Management |             |
| MMH232 Human Resource Development                |             |
| MMH231 Managing and Rewarding Performance        |             |
| MMH250 Workplace Counselling and Negotiation     |             |
| MMH356 Change Management                         |             |
| MMH352 International Human Resource Management   |             |
| MMH349 Employment Relations                      |             |
| MMH331 Strategic Human Resource Management       |             |

| Finance (MJ-M30045)                                | B, S*, W*, X) |
|--|---------------|
| MAA250 Ethics for Financial Professionals          |               |
| MAF202 Money and Capital Markets                   |               |
| MAF203 Business Finance                            |               |
| MAE256 Analytical Methods in Economics and Finance |               |
| MAF307 Equities and Investment Analysis            |               |
| MAF306 International Finance and Investment        |               |
| MAF308 Derivative and Fixed Interest Securities    |               |
| MAF302 Corporate Finance                           |               |

 $<sup>\ ^*</sup>$  Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

| Financial Planning (MJ-M30044)          | (B, S*, W*, X) |
|---|----------------|
| MAA215 Building Client Relationships    |                |
| MAA255 Financial Planning               |                |
| MAA317 Superannuation Planning          |                |
| MAA318 Advanced Financial Planning      |                |
| MAA319 Estate Planning                  |                |
| MLC301 Principles of Income Tax Law     |                |
| MAF202 Money and Capital Markets        |                |
| MAF307 Equities and Investment Analysis |                |

 $\,$  M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

<sup>(</sup>i) Financial planning students intending to undertake an Honours degree must complete the Finance major sequence.

| Food and Agribusiness (M-M30047)                   | (B, S*, X) |
|--|------------|
| MAB242 Agribusiness Governance                     |            |
| MAB251 Agribusiness Resource Management            |            |
| MAB341 Global Challenges: Food, Water and Climate^ |            |
| MAB352 Agribusiness Technology^                    |            |
| MAB353 Applied Agribusiness Project^               |            |
| MAE203 The Global Economy                          |            |
| MAE256 Analytical Methods in Economics and Finance |            |
| MIS313 Strategic Supply Chain Management           |            |

<sup>^</sup> available from Trimester 1 2020

<sup>\*</sup> Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

<sup>\*</sup> students will be required to take some units in Cloud (online) mode

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## **COMMERCE MAJOR SEQUENCES CONTINUED**

| Management Information Systems : мл-мзоозэ)              | (" | ō | Œ |
|--|----|---|---|
| MIS201 Business Requirements Analysis                    |    |   |   |
| MIS202 Managing Data and Information                     |    |   |   |
| MIS231 Professional Ethics in the Digital Age            |    |   |   |
| MIS352 Business Process Management                       |    |   |   |
| MIS398 Project Management                                |    |   |   |
| MIS313 Strategic Supply Chain Management                 |    |   |   |
| MIS362 Social Media Analytics and Data Driven Innovation |    |   |   |
| MIS399 Applied Business Project                          |    |   |   |

<sup>\*</sup>Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

| Management MJ-M30038)                               | (" 'o Œ |
|---|---------|
| MMM240 Organisational Behaviour                     |         |
| MMM241 Entrepreneurship and Innovation              |         |
| MMH230 Fundamentals of Human Resource Management    |         |
| MMM267 Business Logistics                           |         |
| MMM343 Business Ethics                              |         |
| MMM306 Global Strategy and International Management |         |
| MMH356 Change Management                            |         |
| MMM308 Applied Management Capabilities              |         |

| Marketing (MJ-M30040)   | (B, S*, X) |
|---|------------|
| MMK251 Services Marketing                                     |            |
| MMK266 Consumer Behaviour                                     |            |
| MMK280 Brand Management                                       |            |
| MMK295 Integrated Marketing Communications in the Digital Age |            |
| MMK325 Strategic Marketing                                    |            |
| MMK365 Marketing Insights                                     |            |
| MMK368 Business Marketing                                     |            |
| MMM343 Business Ethics  |            |

<sup>\*</sup>Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

## PROPERTY AND REAL ESTATE PRE-MINOR SEQUENCES

| Wealth Management (MN-M34801)           | (B, X) |
|---|--------|
| MAA255 Financial Planning               |        |
| MAA317 Superannuation Planning          |        |
| MAF307 Equities and Investment Analysis |        |
| MLC301 Principles of Income Tax Law     |        |

| Finance (MN-M34802)                         | (B, X) |
|---|--------|
| MAF202 Money and Capital Markets            |        |
| MAF203 Business Finance                     |        |
| MAF306 International Finance and Investment |        |
| MAF307 Equities and Investment Analysis     |        |

| Global Studies (MN-M34804)                               | (B, X) |
|--|--------|
| 4 credit points of study comprising any combination> of: |        |
| An approve overseas study abroad or exchange program**   |        |
| A Work Integrated Learning (MWL-coded)***                |        |
| AIS101 Inter-cultural Communication                      |        |
| AIS204 Gender, Globalisation and Development             |        |

>Examples of study combinations

- Completion of 4 credit points of study abroad or exchange units
- Completion of 2 credit points of study abroad or exchange units, 1 credit point of a
- WIL unit and AIS101 (1 credit point)
  Completion of 1 credit point of study abroad/exchange unit, 1 credit point of a WIL unit, AIS101 (1 credit point) and AIS204 (1 credit point)

| Sustainability (MN-M34803)                   | (B, X) |
|--|--------|
| SLE121 Environmental Sustainability          |        |
| SLE303 Managing Environmental Projects       |        |
| SLE308 Policy Instruments for Sustainability |        |
| Plus one Sustainability unit from:           |        |
| SLE201 Society and Enviroment                |        |
| or   |        |
| SHD201 / SHD301 Creating Sustainable Futures |        |

<sup>\*\*</sup>Students undertaking a study abroad or exchange program unit which is equivalent to a unit they require for their major cannot double count the unit towards the Global

<sup>\*\*\*</sup>Level 2 or 3 unit undertaken overseas

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## **WIL ELECTIVE UNITS**

| MWL201 Community Based Volunteering       | MWL202 Team Projects                      |  |
|---|---|--|
| MWL203 Work Based Learning                | MWL204 Global Business Experience         |  |
| MWL301 Team Internship                    | MWL302 Advanced Team Internship           |  |
| MWL303 Business Internship                | MWL304 Advanced Business Internship       |  |
| MWL311 Industry Based Learning (3 months) | MWL312 Industry Based Learning (6 months) |  |
| web: www.deakin.edu.au/buslaw/wil         | email: bl-wil@deakin.edu.au               |  |

## **PROPERTY CORE UNITS**

| MMP111 Introduction to Property                 |
|---|
| SRT112 Sustainable Construction                 |
| MMP121 Property Law and Practice                |
| MMP122 Introduction to Property Development     |
| MMP212 Property Investment                      |
| MMP213 Property Economics                       |
| SRT214 Commercial Property Construction Studies |
| MMP221 Property Management                      |
| MMP322 Advanced Property Development            |
| MMP311 Advanced Property Valuation              |
| MMP321 Advanced Property Analysis               |
| MMP211 Statutory Valuation                      |

## **COMMERCE CORE UNITS**

| MMK101 Marketing Fundamentals |  |
|-------------------------------|--|
| MIS171 Business Analytics     |  |
| MMM132 Management             |  |
| MWL101 Professional Insight   |  |

## **COMMON TO BOTH DEGREES**

| MAA103 Accounting for Decision Making |  |
|---------------------------------------|--|
| MAE101 Economic Principles            |  |
| MAF101 Fundamentals of Finance        |  |
| MLC101 Business Law                   |  |

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**D325 COURSE FuleS** - In order to qualify for the award of Bachelor of Property and Real Estate/Bachelor of Commerce (D325), students must complete 32 credit points, which must include the following:

12 credit points of Property and Real Estate core units

4 credit points of Commerce core units

4 credit points of core units common to both the Bachelor of Property and Real Estate and the Bachelor of Commerce

An 8 credit point Bachelor of Commerce major sequence

4 credit points of elective units

At least 6 credit points at level 3 (of which a minimum of 4 credit points must be course grouped to a Faculty of Business and Law undergraduate degree)

Completion of MAI010 Academic Integrity (0-credit-point compulsory unit)

#### **GENERAL INFORMATION**

This course map is a guide only. You must, in addition to using this map, ensure you meet the course rules and structure as set out in the official University Handbook - of the year you commenced your course (deakin.edu.au/handbook). This course map has been created to be used electronically.

This course map is a typical enrolment pattern for full time study. To study part time you would typically undertake two or fewer units each trimester/semester, which will extend the duration of your studies. Trimester 3 is optional.

Each year's unit offerings options can be found via 'Advanced Unit Search' in the most current year's Handbook.

If you have applied for or received credit for units as recognition of your prior learning (RPL), it may alter your course pattern and the units you need to undertake.

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit choices.

#### SPECIFIC COURSE INFORMATION

Compulsory zero (0) credit point units/programs/modules: MAI010 Academic Integrity (0-credit-point compulsory unit) to be completed first Trimester of study.

Notes:

#### KEY

- **B** Melbourne Burwood Campus
- **S** Geelong Waterfront Campus
- **G** Geelong Waurn Ponds Campus
- **W** Warrnambool Campus
- X Cloud Campus

**eCOE** electronic confirmation of enrolment