

# M391 BACHELOR OF BUSINESS (SPORT MANAGEMENT)

## FACULTY OF BUSINESS AND LAW



FOR STUDENTS COMMENCING TRIMESTER 3 2020

Last updated 13/08/2020

When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook.

You must also complete the following compulsory zero (0) credit point units: [MAIO10 Academic Integrity](#) (0 credit points)

<b>YEAR 1</b> Year: 2020	Trimester 3				
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<b>YEAR 2</b> Year: 2021	Trimester 1				
	Trimester 2				
	Trimester 3				

<b>YEAR 3</b> Year: 2022	Trimester 1				
	Trimester 2				
	Trimester 3				

<b>YEAR</b> <b>4</b> Year: 2023	Trimester 1				
	Trimester 2				
	Trimester 3				

### M391 COURSE RULES

- Must pass 24 credit points for course
- Must pass ALL units in {MAA103, MAE101, MAF101, MIS171, MLC101, MLC310, MMK101, MMM132, MMS100, MMS201, MMS202, MMS306, MMS307, MMS308, MMS313, MWL101}
- Must pass 1 units in {MAI010}
- Must pass no more than 10 credit points at level {1}
- Must pass 6 credit points at level {3}
- Must pass 4 credit points in {M\_3\_}

FOR USE ONLY WHEN UNDERTAKING A CONSULTATION WITH A STUDENT ADVISER:

Student ID: _____		Name: _____			
Deakin email: _____			Preferred contact no: _____		
Year commenced:	Period commenced:	eCOE (if applicable):	Campus: _____	Mode: _____	
Student advisor: _____				Date: _____	

## M391 BACHELOR OF BUSINESS (SPORT MANAGEMENT) MAJOR UNIT SETS

ACCOUNTING (MJ-M30041)
<p><u>MAA250 Ethics for Financial Professionals</u>            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAA261 Financial Accounting</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)            Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAA262 Management Accounting</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)</p>
<p><u>MAA303 Audit and Assurance</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAA310 Accounting and Society</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAA363 Corporate Accounting</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)            Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAF203 Business Finance</u>            Trimester 1: Burwood (Melbourne)            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)</p>
<p><u>MLC301 Principles of Income Tax Law</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)</p>

## Completion Rule

- Must pass 8 unit(s) in {MAA250, MAA261, MAA262, MAA303, MAA310, MAA363, MAF203, MLC301}

## Note(s)

Students who have completed MLC101 before T1 2016 are required to complete MLC203 for CPA/CAANZ accreditation.

## ECONOMICS (MJ-M30043)

<p><u>MAE201 Competition and Industry</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAE203 The Global Economy</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 3: Cloud (Online)</p>
<p><u>MAE214 Economic Strategy for Business</u>            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MAE256 Analytical Methods in Economics and Finance</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAE301 Choice, Strategies and Dilemmas</u>            Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAE304 Labour and Health Economics</u>            Trimester 1: Waterfront (Geelong), Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAE305 Energy and Renewable Resources</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)            Trimester 2: Cloud (Online)</p>
<p><u>MAE306 Applied Econometrics for Economics and Finance</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAE307 Economic Policy and Practice</u>            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MAE312 National Economic Policy</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>

Completion Rule

- Must pass 6 credit points in {MAE201, MAE203, MAE214, MAE256, MAE307, MAE312}
- Must pass 1 credit points in {MAE301, MAE304}
- Must pass 1 credit points in {MAE305, MAE306}

FINANCE (MJ-M30045)
<p><u>MAA250 Ethics for Financial Professionals</u>            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAE256 Analytical Methods in Economics and Finance</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAF202 Money and Capital Markets</u>            Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)            Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MAF203 Business Finance</u>            Trimester 1: Burwood (Melbourne)            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)</p>
<p><u>MAF302 Corporate Finance</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)            Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)</p>
<p><u>MAF306 International Finance and Investment</u>            Trimester 1: Burwood (Melbourne), Cloud (Online)            Trimester 2: Burwood (Melbourne)</p>

MAF307 Equities and Investment Analysis  
Trimester 1: Burwood (Melbourne), Warrnambool  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MAF308 Derivative and Fixed Income Securities  
Trimester 1: Burwood (Melbourne), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Cloud (Online)

Completion Rule

- Must pass all unit(s) in {MAA250, MAE256, MAF202, MAF203, MAF302, MAF306, MAF307, MAF308}

Note(s)

Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

## FINANCIAL PLANNING (MJ-M30044)

MAA215 Client Behaviour and Decision Making  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MAA250 Ethics for Financial Professionals  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)  
Trimester 3: Burwood (Melbourne), Cloud (Online)

MAA255 Financial Planning  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)  
Trimester 2: Burwood (Melbourne), Cloud (Online)

MAA317 Superannuation Planning  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)  
Trimester 3: Cloud (Online)

MAA318 Advanced Financial Planning  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)

MAA319 Estate Planning and Insurance  
Trimester 1: Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)

MAF307 Equities and Investment Analysis  
Trimester 1: Burwood (Melbourne), Warrnambool  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MLC301 Principles of Income Tax Law  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Warrnambool, Cloud (Online)

Completion Rule

- Must pass all unit(s) in {MAA215, MAA250, MAA255, MAA317, MAA318, MAA319, MAF307, MLC301}

Note(s)

Financial Planning students intending to undertake an Honours degree must complete the Finance major sequence.

## HUMAN RESOURCE MANAGEMENT (MJ-M30046)

MMH230 Fundamentals of Human Resource Management  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 3: Burwood (Melbourne), Cloud (Online)

MMH231 Human Resource Practice  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MMH232 Human Resource Development  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Cloud (Online)

MMH250 Workplace Counselling and Negotiation  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong)  
Trimester 2: Cloud (Online)

MMH331 Strategic Human Resource Management  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 3: Cloud (Online)

MMH349 Employment Relations  
Trimester 1: Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong)

MMH352 International Human Resource Management  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong)  
Trimester 2: Cloud (Online)

MMH356 Change Management  
Trimester 1: Burwood (Melbourne), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

Completion Rule

- Must pass all unit(s) in {MMH230, MMH231, MMH232, MMH250, MMH331, MMH349, MMH352, MMH356}

### MANAGEMENT (MJ-M30038)

MMH230 Fundamentals of Human Resource Management  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 3: Burwood (Melbourne), Cloud (Online)

MMH356 Change Management  
Trimester 1: Burwood (Melbourne), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MMM240 Organisational Behaviour  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 3: Burwood (Melbourne), Cloud (Online)

MMM241 Entrepreneurship and Innovation  
Trimester 1: Burwood (Melbourne), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MMM267 Business Logistics  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MMM306 Global Strategy and International Management  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Cloud (Online)

MMM308 Applied Management Capabilities  
Trimester 1: Burwood (Melbourne), Cloud (Online)  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

MMM343 Business Ethics  
Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)  
Trimester 3: Burwood (Melbourne), Cloud (Online)

Completion Rule

- Must pass all unit(s) in {MMH230, MMH356, MMM240, MMM241, MMM267, MMM306, MMM308, MMM343}

### MANAGEMENT INFORMATION SYSTEMS (MJ-M30039)

MIS201 Business Requirements Analysis  
Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)

<p><u>MIS202 Managing Data and Information</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MIS231 Professional Ethics in the Digital Age</u> Trimester 1: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MIS313 Strategic Supply Chain Management</u> Trimester 1: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MIS352 Business Process Management</u> Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MIS362 Social Media Analytics and Data Driven Innovation</u> Trimester 2: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MIS398 Project Management</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MIS399 Applied Business Project</u> Trimester 1: Burwood (Melbourne), Cloud (Online) Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MIT399 Applied Business Project (Study Tour)</u> Trimester 2: Cloud (Online)</p>

Completion Rule

- Must pass all unit(s) in {MIS201, MIS202, MIS231, MIS313, MIS352, MIS362, MIS398}
- Must pass 1 unit(s) in {MIS399, MIT399}

Note(s)

Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

## MARKETING (MJ-M30040)

<p><u>MMK251 Services Marketing</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MMK266 Consumer Behaviour</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MMK280 Brand Management</u> Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MMK295 Integrated Marketing Communications in the Digital Age</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MMK325 Strategic Marketing</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MMK365 Marketing Insights</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MMK368 Business Marketing</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 2: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online)</p>
<p><u>MMM343 Business Ethics</u> Trimester 1: Burwood (Melbourne), Waterfront (Geelong), Cloud (Online) Trimester 3: Burwood (Melbourne), Cloud (Online)</p>
<p><u>MMT280 Brand Management (Tour)</u></p>

#### Completion Rule

- Must pass all unit(s) in {MMK251, MMK266, MMK295, MMK325, MMK365, MMK368, MMM343}
- Must pass 1 unit(s) in {MMK280, MMT280}

#### Note(s)

Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

## GENERAL INFORMATION

This course map is a guide only. You must, in addition to using this map, ensure you meet the course rules and structure as set out in the official University Handbook - of the year you commenced your course ([deakin.edu.au/handbook](http://deakin.edu.au/handbook)). This course map has been created to be used electronically.

Not all units are available in all study periods or mode of delivery. Full time study is typically three to four units (or credit points) each study period - this is a typical enrolment pattern. Part time study is typically one to two units (or credit points) each study period - this enrolment pattern of study will extend the duration of your studies. Trimester 3 is typically an optional study period - unless it's your first and/or a compulsory study period for your course (see your course structure in the [Handbook](#)).

Each year's unit offerings options can be found via '[Advanced Unit Search](#)' in the most current year's [Handbook](#).

If you have applied for or received credit for units as recognition of your prior learning (RPL), it may alter your course pattern and the units you need to undertake.

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit choices.