FACULTY OF BUSINESS AND LAW/FACULTY OF ARTS AND EDUCATION FOR STUDENTS COMMENCING TRIMESTER 1 2020



ed: 24/10/2019

When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook.

YEAR	Trimester 1		
Year:	Trimester 2		
	Trimester 3		

YEAR	Trimester 1		
2 Year:	Trimester 2		
	Trimester 3		

YEAR	Trimester 1			
3 Year:	Trimester 2			
	Trimester 3			

YEAR	Trimester 1		
4 Year:	Trimester 2		
	Trimester 3		

FOR USE ONLY WHEN UNDERTAKING A CONSULTATION WITH A STUDENT ADVISER:

		Name:	Name: Preferred contact no:		
		Preferred contac			
Year commenced:	eCOE (If applicable):	Campus:	Mode:	Date modified:	
Student Adviser:					

FACULTY OF BUSINESS AND LAW

COMMERCE MAJOR SEQUENCES

Accounting (MI-M30041)	(B, S, W, X)
MAA250 Ethics for Financial Professionals	
MAA261 Financial Accounting	
MAA262 Management Accounting	
MAA303 Audit and Assurance	
MAA363 Corporate Accounting	
MAF203 Business Finance	
MLC301 Principles of Income Tax Law	
MAA310 Accounting and Society	

- 1. M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.
- 2. Students should consult with their course adviser regarding the units required for professional recognition.
- 3. The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representation that individuals will meet those requirements.

Economics (MJ-M30043)	(B, S*, X)
MAE201 Competition and Industry	
MAE203 The Global Economy	
MAE214 Economic Strategy for Business	
MAE256 Analytical Methods in Economics and Finance	
MAE312 National Economic Policy	
MAE307 Techniques for Business and Economic Analysis	
Plus one unit from:	
MAE301 Choice, Strategies and Dilemmas	
MAE304 Labour and Health Economics	
Plus one unit from:	
MAE305 Energy, Environment and Development	
MAE306 Applied Econometrics for Economics & Finance	

* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode. B, S*, W*, X)

Human Resource Management (MI-M30046)	(B, S, X)
MMH230 Fundamentals of Human Resource Management	
MMH232 Human Resource Development	
MMH231 Managing and Rewarding Performance	
MMH250 Workplace Counseling and Negotiation	
MMH356 Change Management	
MMH352 International Human Resource Management	
MMH349 Employment Relations	
MMH331 Strategic Human Resource Management	

Finance (MJ-M30045)
MAA250 Ethics for Financial Professionals
MAF202 Money and Capital Markets
MAF203 Business Finance
MAE256 Analytical Methods in Economics and Finance
MAF307 Equities and Investment Analysis
MAF306 International Finance and Investment
MAF308 Derivative and Fixed Interest Securities
MAF302 Corporate Finance

* Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

Financial Planning (MJ-M30044)	(B, S*, W* , X)
MAA215 Building Client Relationships	
MAA250 Ethics for Financial Professionals	
MAA255 Financial Planning	
MAA317 Superannuation Planning	
MAA318 Advanced Financial Planning	
MAA319 Estate Planning	
MAF307 Equities and Investment Analysis	
MLC301 Principles of Income Tax Law	

M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

* Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

(i) Financial planning students intending to undertake an Honours degree must complete the Finance major sequence.

Food and Agribusiness (MJ-M30047)	(W*, X)
MAB242 Agribusiness Governance	
MAB251 Agribusiness Resource Management	
MAE203 The Global Economy	
MAE256 Analytical Methods in Economics and Finance	
MAB341 Global Challenges: Food, Water and Climate ^	
MAB352 Agribusiness Technology	
MAB353 Applied Agribusiness Project ^A	
MIS313 Strategic Supply Chain Management	

^ available from Trimester 1 2020

* students will be required to take some units in Cloud (online) mode

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FACULTY OF BUSINESS AND LAW

COMMERCE MAJOR SEQUENCES CONTINUED

Management Information Systems (MJ-M30039) (B, S*, X)

MIS201 Business Requirements Analysis

MIS202 Managing Data and Information

MIS231 Professional Ethics in the Digital Age

MIS352 Business Process Management

MIS398 Project Management

MIS313 Strategic Supply Chain Management

MIS312 Social Media and Mobile Strategies

MIS399 Applied Business Project

*Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

COMMERCE CORE UNITS

MAA103 Accounting for Decision Making
MAE101 Economic Principles
MAF101 Fundamentals of Finance
MIS171 Business Analytics
MLC101 Law for Commerce
MMK101 Marketing Fundamentals
MMM132 Management
MWL101 Professional Insight

 Management (MJ-M30038)
 (B, S, X)

 MMM240 Organisational Behaviour
 (B, S, X)

 MMM241 Entrepreneurship and Innovation
 (B, S, X)

 MM267 Business Logistics
 (B, S, X)

 MMM366 Global Strategy and International Management
 (B, S, X)

 MMM306 Global Strategy and International Management
 (B, S, X)

 MMM308 Applied Management Capabilities
 (B, S, X)

(B, S*, X)

Marketing (MJ-M30040)

MMK251 Services Marketing MMK266 Consumer Behaviour

MMK280/MMT280 Brand Management +

MMK295 Integrated Marketing Communications in the Digital Age ^

MMK325 Strategic Marketing

MMK365 Marketing Insights <

MMK368 Business Marketing

MMM343 Business Ethics

*Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

+ MMT code denotes study tour version of the unit

^ This unit was previously coded MMK393

< This unit was previously coded MMK265

FACULTY OF BUSINESS AND LAW

D385 course rules - In order to qualify for the award of Bachelor of Commerce/Bachelor of Arts (D385), students must complete 32 credit points, which must include the following:

Bachelor of Commerce

16 credit points of Commerce coded units, of which there are:

8 credit points of core units.

One major sequence of 8 credit points

A minimum of 4 credit points at level 3 of Commerce coded units

MAI010 Academic Integrity (0-credit-point compulsory unit)

Bachelor of Arts

16 credit points of Arts coded units, of which:

Two major sequences of at least 8 credit points each. Majors must comprise 2 credit points at level 1 and a minimum of 2 credit points at level 3 (unless otherwise stated), or;

One major of at least 8 credit points and one minor of at least 4 credit points consisting of a minimum of 1 credit point at level one and no more than 1 credit point at level 3**

A minimum of 4 credit points at level 3 of Arts coded units

A maximum of 6 credit points at level 1 of Arts coded units

GENERAL INFORMATION

This course map is a guide only. You must, in addition to using this map, ensure you meet the course rules and structure as set out in the official University Handbook - of the year you commenced your course (deakin.edu.au/handbook). This course map has been created to be used electronically.

Not all units are available in all study periods or mode of delivery. Full time study is typically three to four units (or credit points) each study period – this is a typical enrolment pattern. Part time study is typically one to two units (or credit points) each study period – this enrolment pattern of study will extend the duration of your studies. Trimester 3 is typically an optional study period - unless it's your first study period and/or a compulsory study period for your course (see your course structure in the Handbook).

Each year's unit offerings options can be found via 'Advanced Unit Search' in the most current year's Handbook.

If you have applied for or received credit for units as recognition of your prior learning (**RPL**), it may alter your course pattern and the units you need to undertake.

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit choices.

SPECIFIC COURSE INFORMATION

Compulsory zero (0) credit point units/programs/modules: MAI010 Academic Integrity (0-credit-point compulsory unit) to be completed first Trimester of study.

**Students completing minors in Arabic, Chinese, Indonesian and Spanish are permitted to complete 4 cp across any 2 levels. i.e. students may complete 2 credit points at level 2 and 2 credit points at level 3

Notes:

KEY

- B Melbourne Burwood Campus
- S Geelong Waterfront Campus
- G Geelong Waurn Ponds Campus
- W Warrnambool Campus
- X Cloud Campus

eCOE electronic confirmation of enrolment